

**“Taking it all in all, I find it is more trouble  
to watch after money than to get it”**

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Michel Eyquem de Montaigne

**Churchill & Co**  
Chartered Accountants



**Reliable professionals**





## **Not all accountants are the same.**

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Any accountancy firm of a reasonable size should manage your finances so you have a clear understanding of your business's position and meet the obligations of HM Revenue & Customs or other government departments. However, it is the level of service and quality of advice that differentiates one firm from another. It pays to find professionals with the right skills. Our business is centred around people and personalities and it is this focus that is fundamental to the way in which Churchill & Co operates, providing a professional but friendly service that is proactive, quick to respond and reliable.

Established in 1993, we are a completely independent firm of chartered accountants and business advisors. Our main offices are located in the West Country of England. Also we have associated companies in London, St Lucia, Anguilla, Bucharest, Prague and Moscow, together with long-term established relationships with trust companies and other bodies in jurisdictions all over the world.

Regulation by the Institute of Chartered Accountants in England and Wales means we are qualified experts operating within their Code of Conduct, are approved by banks and government institutions and are committed to keeping up with changes in legislation.

# A principled approach.

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People do business with people, not with firms or brand names, and it is crucial that relationships are easy and trusted. We focus upon giving you confidence that your financial affairs are in safe hands. To achieve this we take time to listen and learn, to know what is important to you and to gain a genuine and useful insight into your business.

Tony Shiffers is the founder and principal of Churchill & Co. Having qualified and trained for 15 years with KPMG in London, Tony brings personality, excellent business acumen and impressive experience of working on a portfolio of clients from sole trader start-ups to major plcs. He has travelled extensively; working and living in Poland, Iran, Qatar, Nigeria, Ghana and the British Virgin Islands.

Within our skilled staff of qualified accountants you'll meet many industry experts and individuals focused on different financial specialisations. As committed partners, we form a close team to work alongside you and provide strong, coherent day-to-day support plus the best possible professional advice for today and tomorrow.

Honouring fixed annual fees and not charging for phone calls or meetings means we are less time-conscious than many accountants. We actively invite communication from you and all queries are answered promptly and efficiently in a language you understand. Churchill & Co is genuinely interested in your success and we know that building a lasting relationship is critical to your business's development.





Knowledgeable support

Affordable expertise



# Core accounting services.

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However simple or complex your business is, you have statutory obligations to government agencies, employees and European legislation. Businesses evolve, legislation changes, markets develop, but by outsourcing to experts you can relax. We offer a comprehensive range of prompt and precise services to businesses of all sizes and can lift the burden of financial administration, enabling you to concentrate on running your business more effectively.

- **Annual accounts**

Preparation of annual accounts to fulfil your statutory obligations

- **Management accounting information**

Quarterly or monthly reports for an insight into where you are going, as well as where you have been

- **Bookkeeping**

Free up your time to focus on core business activity by providing either in-house bookkeeping services or the outsourcing of day-to-day inputting

- **VAT**

Advice and assistance regarding registration, together with the completion of quarterly returns

- **Payroll, PAYE and NIC**

Relinquish the weekly, monthly and annual tasks plus the burden of compliance with current legislation

- **Corporate and personal tax**

Effective advice to minimise liabilities, together with the preparation of annual returns



# Added value.

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Rather than just waiting, reacting to events and then fire-fighting, many of the services we offer are designed to keep you ahead of the game, alerting you in advance to potential problems before they cost you time and money. We offer fixed price advice and provide accurate costings prior to the start of any project.

- **Business development planning**

From start-up to exit strategy, mergers to acquisitions, investments to disposals

- **Business planning and risk assessment**

Preparation of business plans, budgets and forecasts for all types and sizes of business

- **Raising finance and credit management**

Essential guidance for the sourcing of finance for new ventures, business expansion and changes in management

- **Investigations**

Support and assistance for companies under investigation by HM Revenue & Customs

- **Company secretary duties**

Fulfilment of all legal requirements and advice on applicable legislation

- **International services, offshore tax planning, trust companies**

In-depth knowledge and experience handled separately through three national and two overseas companies

- **A tailor-made service**

Help and specialist advice across all strategic and tactical decisions including grant applications, personnel and human resource issues, retirement planning, redundancy counselling, crisis or changes in management and litigation support



**Conscientious efficiency**



# An open invitation.

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Choosing your first accountant can be daunting. Changing from an existing firm can be equally confusing. So it's important that the decision is considered and the choice is appropriate. Whether the motivation is escalating fees, slow response, a need for additional support or just time for a change, we do our utmost to understand your needs and provide a service that reflects them.

It makes sense to take advantage of our complimentary consultation at a time and place of your convenience. We'll offer a brief, but thorough, overview of our services, and, more importantly, gain an understanding of your business and requirements.

An initial meeting costs nothing, is without obligation and any knowledge we gain about your business is strictly confidential.

**Call us to arrange a free consultation with a qualified accountant and business advisor.**



Interested partner



# Churchill & Co

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## Taunton Office

HiPoint Thomas Street  
Taunton Somerset TA2 6HB

Tel +44 (0) 1823 321177

Fax +44 (0) 1823 325852

## Honiton Office

Wessex House 66 High Street  
Honiton Devon EX14 1PD

Tel +44 (0) 1404 43360

Fax +44 (0) 1404 46665

Email [mail@churchill-co.net](mailto:mail@churchill-co.net)

[www.churchill-co.net](http://www.churchill-co.net)

